



From the moors north of Skagen, 1885. By P.S. Krøyer, one of the Skagen Painters. This image belongs to the Skagens Museum.

# SKAGEN Global

## Status Report October 2015

The art of common sense



# Summary – October 2015

- SKAGEN Global outperformed its benchmark index by 2.6% in October. The fund gained 12.1% while the benchmark MSCI All Country World Index added 9.4% (measured in EUR).\* SKAGEN Global has returned 8.7% YTD (measured in EUR) which equates to 1.4 percentage points less than the benchmark at 10.1%.
- In October, Samsung Electronics, GE and AIG were the three best monthly contributors to absolute performance while China Unicom, Vimpelcom and Barclays were the three main detractors.
- The fund initiated a new position in the US retailer Dollar General (DG). We think DG has the ability to grow further while maintaining margins and continuing to reward shareholders through share buybacks and dividends.
- We believe disciplined capital allocation is key to performance. Given the focus on having a concentrated portfolio with high conviction holdings, we bid farewell to a number of positions that did not meet our risk-adjusted return requirements. Consequently, Banrisul, Global Telecom, First Pacific, Yazicilar, Kazmunaigas, Gap, LG Corp and Norsk Hydro left the portfolio.
- The portfolio remains attractively valued both on an absolute and a relative basis. The fund's top 35 holdings trade at a weighted Price/Earnings (2015e) of 13.5x and a Price/Book of 1.2x vs. the index at 16.4x and 2.1x, respectively.
- Following the fund's increase over the past month, the weighted average upside to our price targets for the fund's top 35 holdings has declined to 35% in October from 49% in September.

\* Unless otherwise stated, all performance data in this report relates to class A units and is net of fees.

# SKAGEN Global A results, October 2015

EUR, net of fees



	October	QTD	YTD	1 Year	3 years	5 years	10 Years	Since inception*
SKAGEN Global A	12,1%	12,1%	8,7%	9,5%	11,2%	10,1%	8,5%	14,8%
MSCI AC World Index*	9,4%	9,4%	10,1%	13,7%	16,0%	12,8%	6,1%	4,1%
Excess return	2,6%	2,6%	-1,4%	-4,1%	-4,9%	-2,7%	2,5%	10,7%

Note: All returns beyond 12 months are annualised (geometric return)

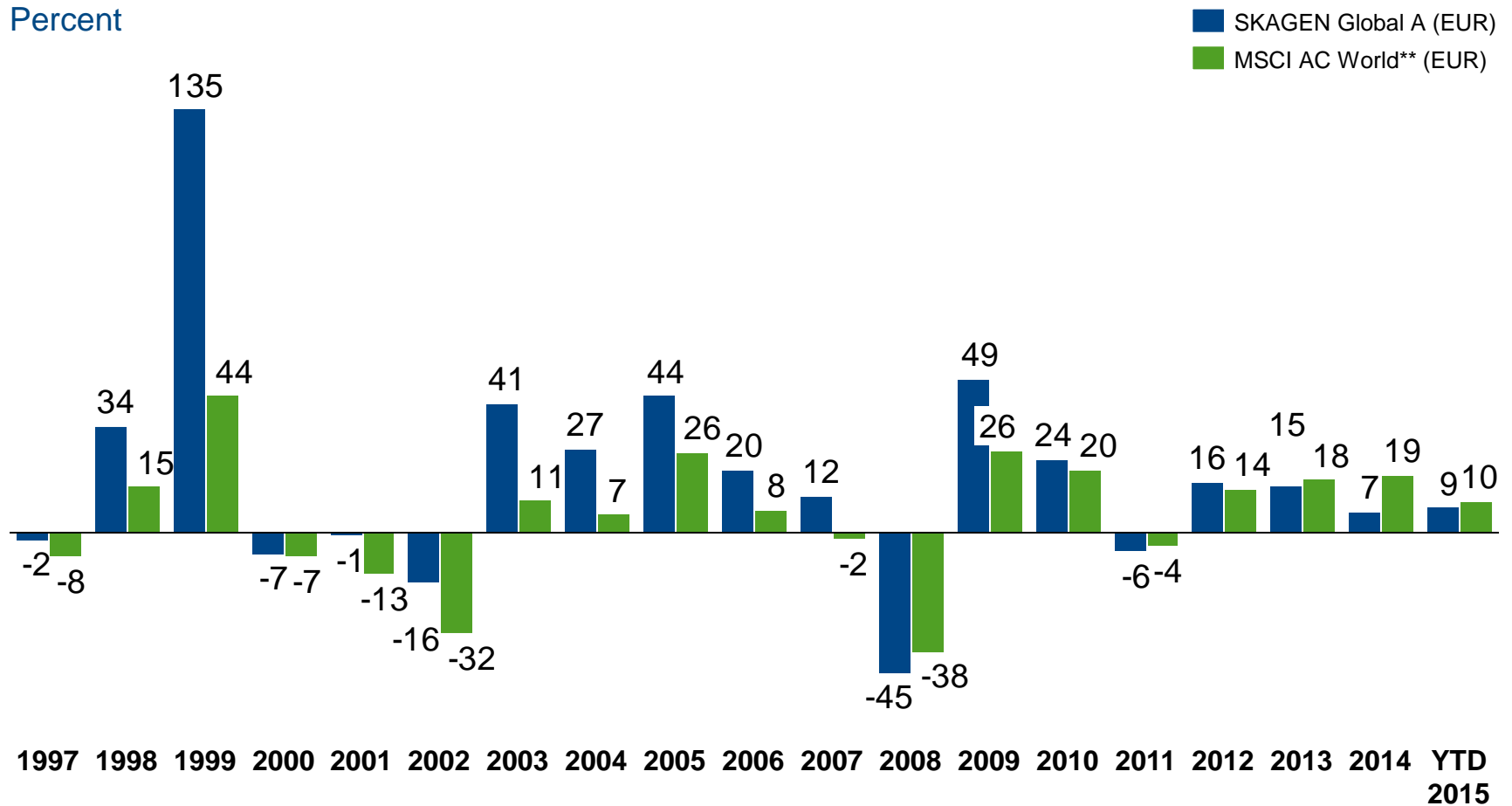
\* Inception date: 7 August 1997

\*\* Benchmark index was MSCI World in NOK from 7 August 1997 to 31 December 2009 and MSCI All Country World Index from 1 January 2010 onwards

# Annual performance since inception (%)\*

## SKAGEN Global A has beaten its benchmark 14 out of 18 years

Percent

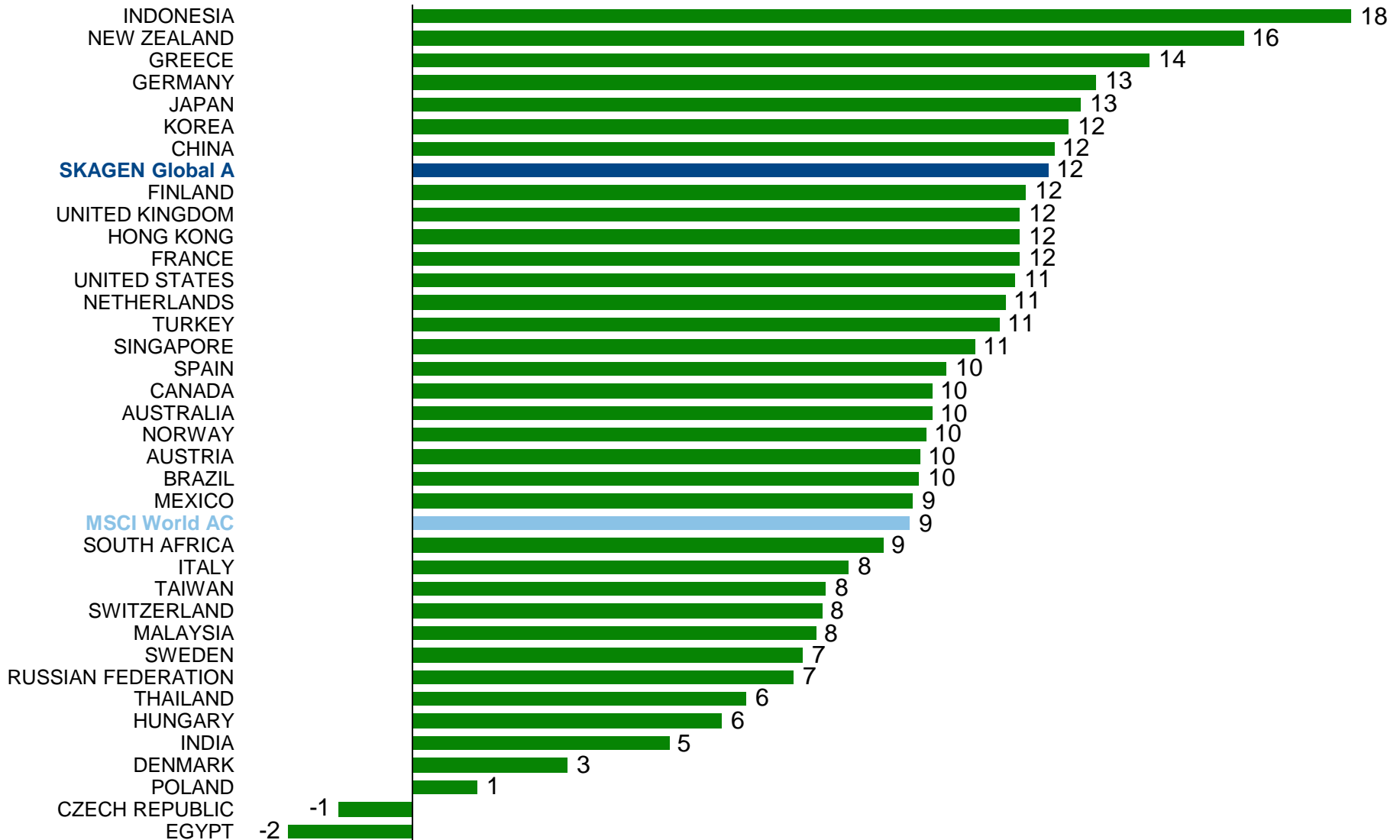


Note: All figures in EUR, net of fees

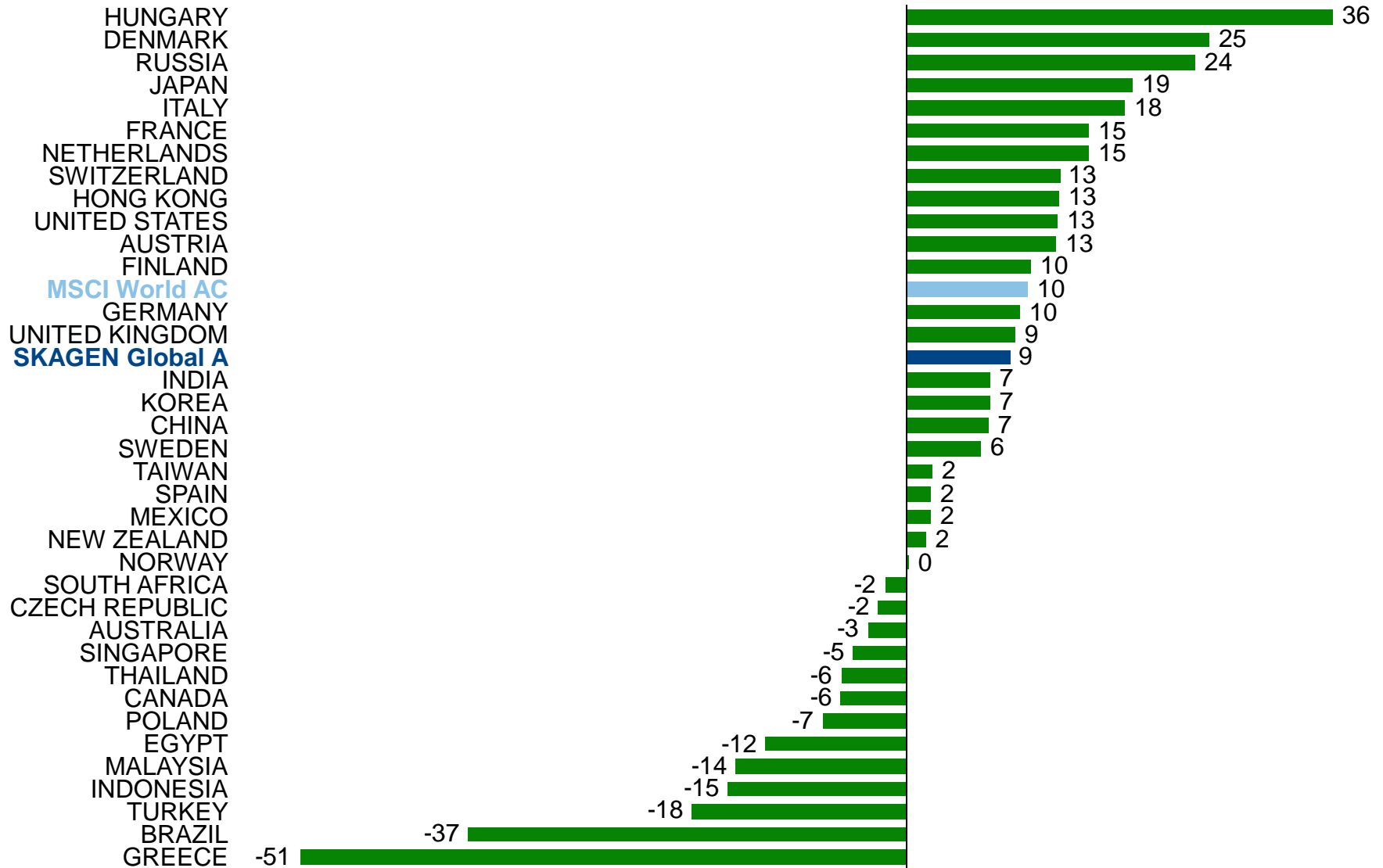
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# Markets in October in EUR (%)



# Markets YTD in EUR (%)



# Main contributors MTD 2015

## Largest positive contributors

Company	NOK Millions
Samsung Electronics Co Ltd	593
General Electric Co	248
American International Group	213
Microsoft Corp	199
Alphabet Inc	147
Citigroup Inc	141
Merck & Co Inc	121
UPM-Kymmene OYJ	100
Koninklijke DSM NV	99
Lundin Mining Corp	98

**Value Creation MTD (NOK MM):**

## Largest negative contributors

Company	NOK Millions
China Unicom Hong Kong Ltd	-20
VimpelCom Ltd	-18
Barclays PLC	-9
Gap Inc/The	-4
State Bank of India	-4
Nordea Bank AB	-4
Yazicilar Holding AS	-1
Global Mediacom	-1
Global Telecom Holding	-0

**3294**

*NB: Contribution to absolute return*

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Global Telecom Holding	-0

**3294**

*NB: Contribution to absolute return*



# Main contributors YTD 2015

## Largest positive contributors

Company	NOK Millions
American International Group	500
Samsung Electronics Co Ltd	438
General Electric Co	408
Alphabet Inc	385
Citigroup Inc	310
Microsoft Corp	291
Renault SA	289
Sanofi	197
Roche Holding AG	163
Nordea Bank AB	163

## Largest negative contributors

Company	NOK Millions
Banrisul	-195
KazMunaiGas	-176
Norsk Hydro ASA	-161
State Bank of India	-157
Afren PLC	-140
Gap Inc/The	-136
Hyundai Motor Co	-125
Global Telecom Holding	-114
Egyptian Financial Group-Hermes	-98
Lundin Mining Corp	-85

**Value Creation YTD (NOK MM): 4529**

*NB: Contribution to absolute return*

# Holdings increased and decreased during October 2015

## Key buys in October

- We initiated a position in the US discount retailer **Dollar General** (DG) during October. Recently there has been pressure across the dollar store space due to worries of muted consumer spending and the stock has pulled back around 20%, providing us with an attractive entry point. We think DG has the ability to grow its number of stores by 6-7% annually. Also, DG has at its disposal several levers to help it maintain – or even expand – margins while continuing its practice of returning free cash flow to shareholders via buybacks and dividends.
- We added to our holdings in the US-listed global healthcare company **Merck** and the Swiss pharma giant **Roche** to take advantage of attractive valuation as the stocks have lagged the recent market rally.

## Key sells in October

- Due to strong share price performance we trimmed our positions in **GE**, **Alphabet (Google)**, **Microsoft**, **Comcast**, **GM** and **Samsung Electronics**.
- As we continuously assess the risk-reward profile of our holdings, we strive to allocate capital to the holdings with the most attractive risk-return profile. Consequently, **Global Telecom**, **First Pacific**, **Yazicilar Holding**, **Kazmunaigas** and **LG Corp** left the portfolio to fund other opportunities. Most of these names were relatively small portfolio positions with limited liquidity.
- We used the autumn commodity rally to exit our position in **Norsk Hydro** as we see a deteriorating outlook for the aluminium market caused (primarily) by irrational producers in China.
- Our turn-around thesis in the US apparel retailer **Gap** has been dented as key people behind the transformation initiative have left the company for other attractive job opportunities. Hence, we chose to part ways with Gap as the current situation no longer supports the original investment thesis.
- We sold out of our small position in the Brazilian bank **Banrisul** because we see more attractive investment cases in Barclays and Credit Suisse, two European banks added to the portfolio in Q3.

# Most important changes Q1 2015

## Holdings increased

Q1		
	General Electric	(New)
	Lundin Petroleum	(New)
	Columbia Property Trust	(New)
	AIG	

## Holdings reduced

Q1		
	Renault	(Out)
	Baker Hughes	(Out)
	Gazprom	(Out)
	Yamaha Motor	(Out)
	Weatherford	(Out)
	Petrobras	(Out)
	Mosaic	(Out)
	UIE	(Out)
	Renewable Energy Corp (conv.)	(Out)
	Afren	(Out)
	Akzo Nobel	
	Samsung Electronics	
	Technip	
	Toyota Industries	
	Unilever	
	Raiffeisen Bank	
	Gap	
	Talanx	

# Most important changes Q2 2015

## Holdings increased

Q2		
	Tyson Foods	(New)
	Sabancı Holding	(New)
	Cheung Kong Property Hld*	(New)
	Google	
	Cheung Kong Hutchison Hld	
	Hyundai Motor	

## Holdings reduced

Q2		
	Technip	(Out)
	Talanx	(Out)
	Raiffeisen Bank	(Out)
	Cheung Kong Property Hld*	(Out)
	Citigroup	
	AIG	
	Lenovo Group	
	Volvo	
	China Unicom	
	Comcast	
	Tyco International	
	Samsung Electronics	

\* Spin-off from Cheung Kong Hutchison Hld

# Most important changes Q3 2015

## Holdings increased

Q3

G4S	(New)
China Mobile	(New)
Merck	(New)
Barclays	(New)
Credit Suisse	(New)
WM Morrison Supermarkets	(New)
Samsung Electronics (Ord)	
Carlsberg	
Lundin Mining	
Tyson Foods	
Google	

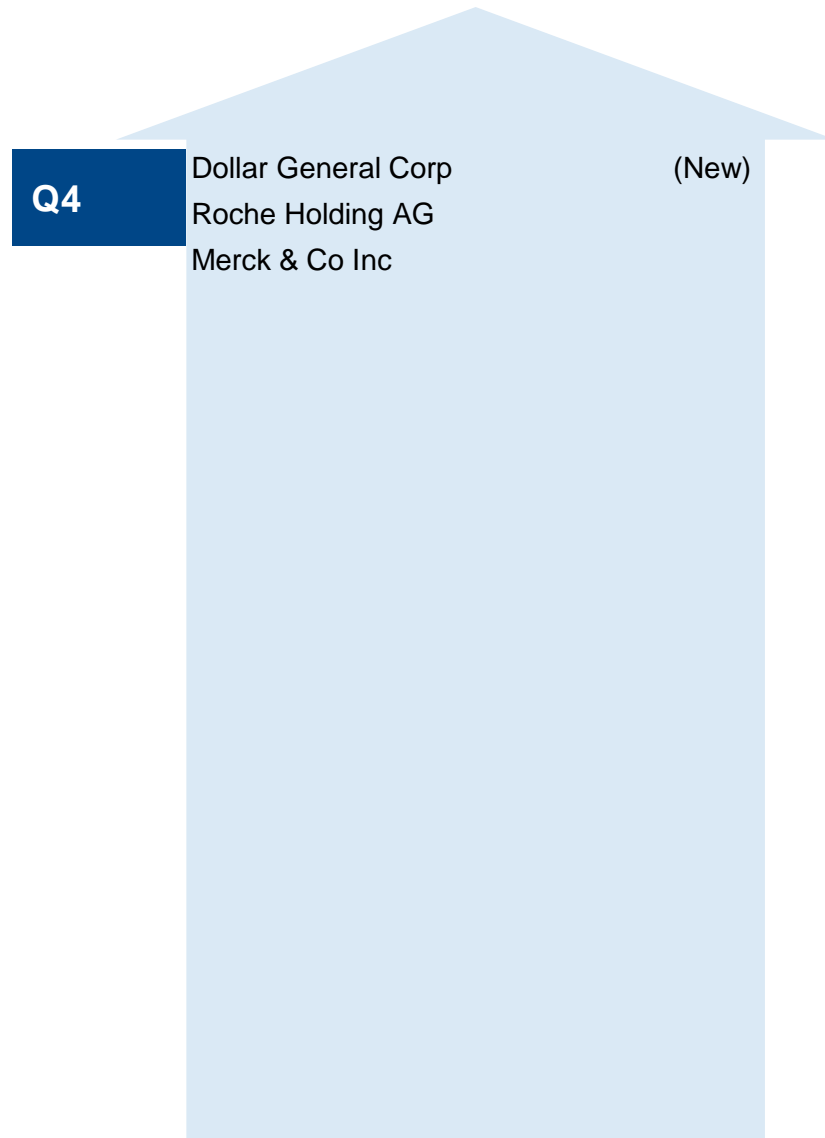
Q3

## Holdings reduced

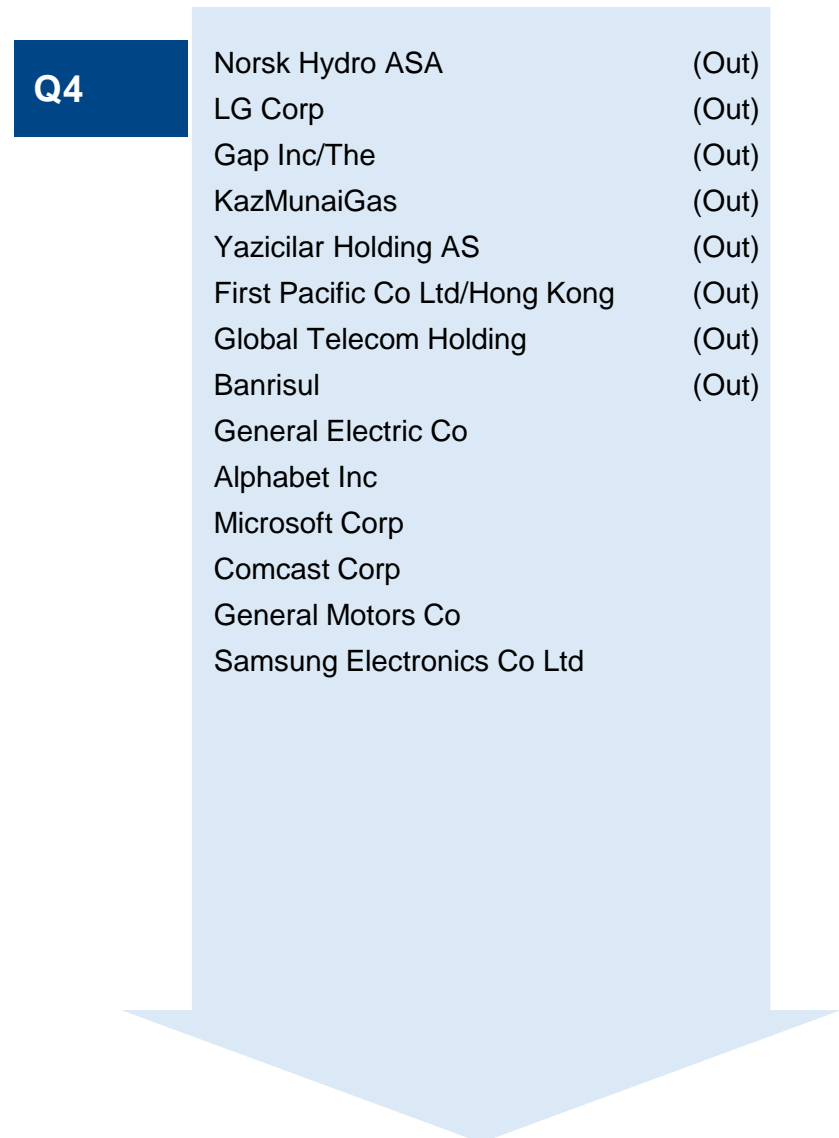
Hyundai Motor	(Out)
Storebrand	(Out)
Varian Medical Systems	(Out)
OCI	(Out)
Valmet	(Out)
Prosegur	(Out)
China Mobile	(Out)
China Communication Services	(Out)
Samsung Electronics (Pref)	
LG Corp	
General Motors	
Citigroup	
Google	
Sanofi	
Teva Pharmaceutical	

# Most important changes Q4 2015

## Holdings increased



## Holdings reduced

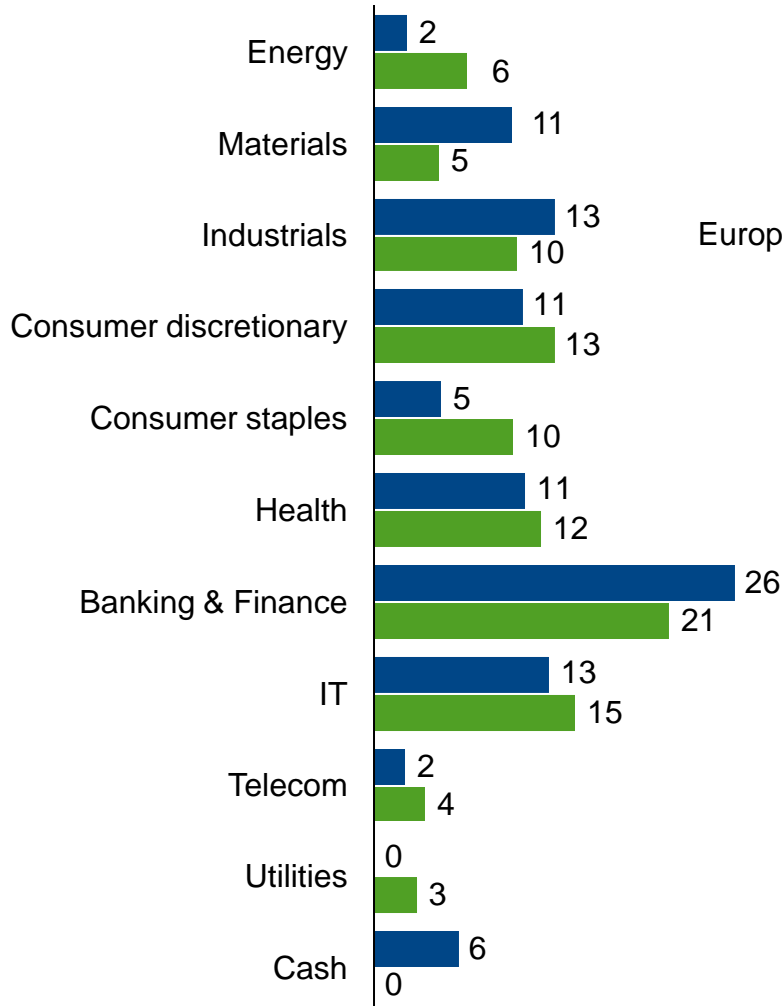


# Largest holdings in SKAGEN Global as of 30 October 2015

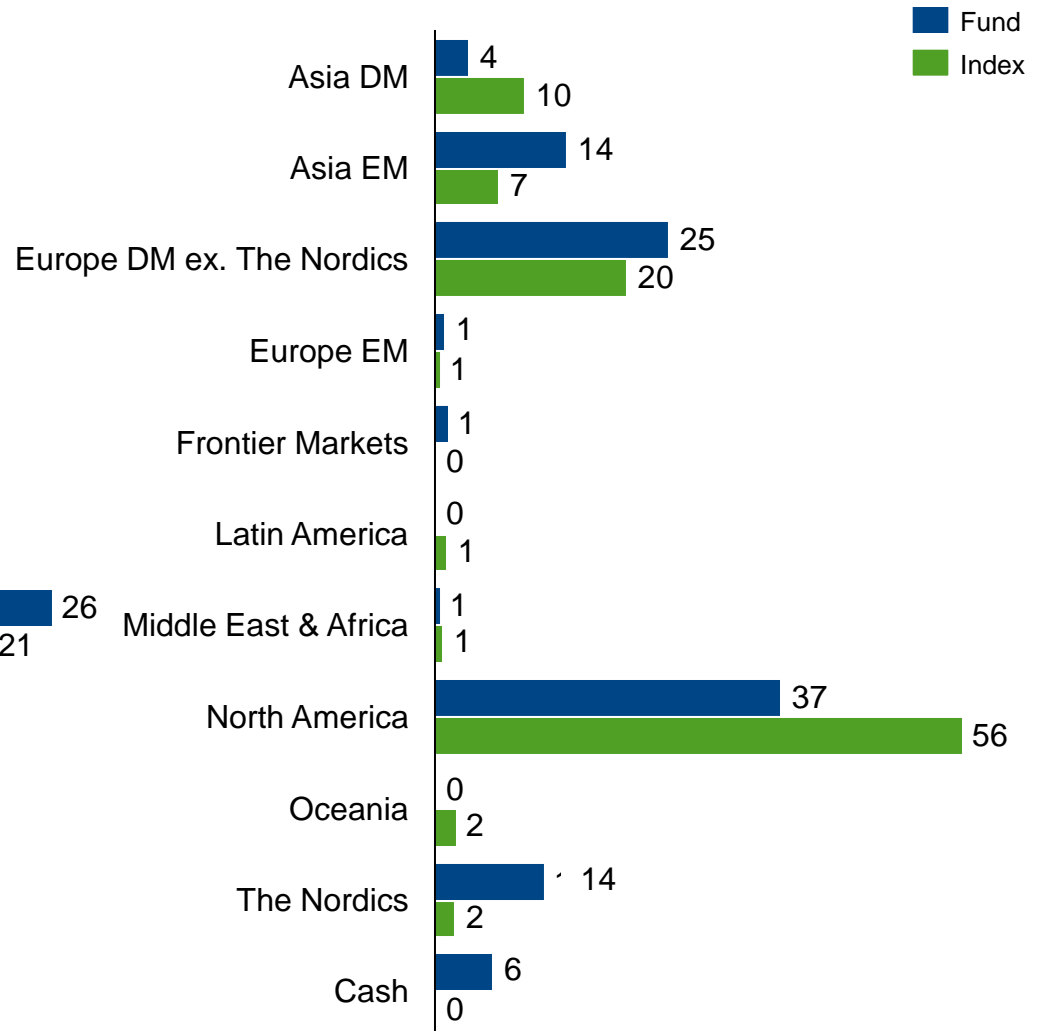
	Holding size, %	Price	P/E 2015e	P/E 2016e	P/BV last	Price target
SAMSUNG ELECTRONICS	7.1	1 195 000	8.4	8.3	1.0	1 500 000
CITIGROUP	6.1	53.2	9.6	9.2	0.8	75
AIG	5.8	63.1	13.0	11.5	0.8	90
ROCHE	4.0	268.3	19.0	17.4	13.4	380
GENERAL ELECTRIC	3.9	28.9	22.1	19.1	2.6	34
MERCK	3.4	54.7	15.4	14.5	3.3	76
NORDEA BANK	3.3	94.5	10.9	10.9	1.4	140
CK HUTCHISON	2.6	106.5	12.8	11.3	1.0	140
STATE BANK OF INDIA	2.6	237.1	9.0	7.5	1.1	400
ALPHABET	2.3	710.8	24.5	20.8	4.2	785
<b>Weighted top 10</b>	<b>41.1</b>		<b>12.0</b>	<b>11.2</b>	<b>1.2</b>	<b>36%</b>
<b>Weighted top 35</b>	<b>82.9</b>		<b>13.5</b>	<b>12.2</b>	<b>1.3</b>	<b>35%</b>
<b>MSCI AC World</b>			<b>16.4</b>	<b>15.0</b>	<b>2.1</b>	

# Sector and geographical distribution vs index (Oct 2015)

## Sector distribution



## Geographical distribution





# Key earnings releases and corporate news, October 2015

## Citigroup (6.1%)

### **Flattish topline and 36% growth in net income as cost reductions work out as planned.**

*Summary:* The bright spots in the third quarter report were lower operating costs, control of Citi Holdings, lower loan losses and lower taxes due to utilisation of tax loss carry forwards.

*Investment case implications:* Our investment thesis of cost cutting potential and other optimisation processes is unfolding nicely. When we entered into the investment, Citi was perceived as a poorly managed global bank with a lot of hangovers from before the financial crisis in 2008. In 2015 the clean-up process is clearly showing its impact. 2015 and 2016 earnings go into the capital buffer, but as Citi is well capitalised and does not need the additional cash, management's intention is to return the cash to shareholders. There are still toxic assets on the balance sheet (Citi Holding) and litigation cases to be settled, but the current operating performance should mitigate those concerns.

## GE (3.9%)

### **Positive Q3 results driven by solid execution**

*Summary:* Better than expected earnings per share in Q3. The only negative aspects were slowing orders and a slight decline in total revenues. GE management highlighted the revised compensation program as a driver behind improved performance across the group. It also stated that GE Capital assets in the US have sold for around 1.4 P/TNAV (slightly above expectations) and that emerging markets face "more headwinds than tailwinds".

*Investment case implications:* Positive. Now the solid execution built up over the past 12+ months is starting to bear fruit. The market is beginning to re-evaluate its negative predisposition around GE given the improved financials backing the turn-around story and highlighting the multi-year upside potential. As market expectations on GE are beginning to rise and this is reflected in the share price, we have locked in some of the gains by substantially trimming our position.

## Roche (4.0%)

### **Roche reports solid sales and higher guidance in Q3 results**

*Summary:* Good sales of new diagnostic products to laboratories, especially immunodiagnostic products. Strong sales of new and old drugs compensated for lower prices (expired patents) and lower FX. Sales guidance for this year was raised and the dividend increase in CHF is to be maintained as per management communication. No material pipeline updates.

*Investment case implications:* In-line with thesis. Management reiterated its strong belief in new products and its conviction that the threat from biosimilar products is manageable. We see Roche as an attractive stock at these share price levels. In particular, we like Roche's exceptional pipeline of new drugs. The company's history shows an impressive track record when it comes to converting pipeline research into commercial products and later free cash flow making its way back to investors.

# Key earnings releases and corporate news, October 2015 (cont.)

Nordea  
(3.3%)

## Stiffer capital regulation slows down the Nordic dividend machine

*Summary:* Nordea's Q3 numbers missed consensus pre-tax profit and EPS estimates because of disappointing revenue figures in all segments. The bank cites slow activity in the summer, but also notes that the typical autumn pick-up in corporate and market activity has been absent thus far. Interestingly, Nordea posted the first loan loss provision for Norway this quarter – a small player in oil services – but the bank's overall exposure to oil & gas in Norway is relatively limited (<2% of its loan book). Nordea's new CEO officially takes over on 1 November 2015.

*Investment case implications:* Negative. The key message was that capital requirements are going up - although it is unclear when and by how much – due to more stringent requirements imposed by the Swedish FSA and European regulators. The implication for Nordea is that the new uncertainty around capital levels reduces the bank's ability, at least in the short term, to pay out significantly higher dividends. We still believe the Nordea dividend story remains valid, but acknowledge that capital returns may be somewhat lower and further out in time compared to our previous estimates.

Microsoft  
(2.2%)

## Microsoft quarterly report - firing on all cylinders

*Summary:* Microsoft's earnings beat expectations and the share price rallied. The cloud business performed strongly and the on-site server business also had positive growth. Disciplined cost control sent operating margins up 200 basis points from a year earlier. The company also returned USD 7bn in the quarter to shareholders through dividends and buybacks.

*Investment case implications:* Big positive. Investors have not believed in Microsoft's targets to grow cloud revenues. Cloud is an industry game-changer and we see Microsoft as well positioned to benefit from structural tailwinds in this area. The combination of a strong structural position, a shareholder-friendly management team and a reasonable valuation explains why Microsoft is a top 10 position in SKAGEN Global. We used the market euphoria to trim our position into strength.

Alphabet  
(2.3%)

## Accelerated growth, lower capex and share buybacks

*Summary:* Alphabet (Google) reported much better than expected 3Q 2015 results. The core sites business showed no signs of deceleration. After amassing USD 73bn of cash and equivalents, they finally announced a capital return program.

*Investment case implications:* The quarter showed progress in all key aspects of our investment thesis. As a bonus, the new CFO continues to implement more market-friendly communication and also announced a USD 5bn share buyback program. Our investment thesis is based on a differentiated view in three key areas. i) Sites (Search and YouTube) is not a mature business ii) Current high capital intensity is temporary and will come down iii) Opex will not continue to grow faster than revenues, as Alphabet's main businesses are highly scalable.

# Key earnings releases and corporate news, October 2015 (cont.)

**Merck**  
**(3.4%)**

## **US pharma company Merck beats low expectations in Q3**

*Summary:* Merck Q3 EPS was 3% ahead of consensus mainly driven by lower opex and tax rate. Sales were in line with expectations at USD 10bn but down 5% YoY as FX had a 7% negative impact. Gross margin expansion YoY by 80 bps to 75.1%. Keytruda (immuno-oncology) and Januvia (diabetes) sales were better than expected. Animal Health and Remicade (arthritis) were worse than projected due to FX and biosimilar competition, respectively. 2015 guidance slightly increased. The CEO visited the White House for a chat with Obama and came away reassured that the pharma-bashing from Washington as reported in the media has limited relevance to serious, R&D-heavy pharma players such as Merck.

*Investment case implications:* Minor positive. Along with the other US healthcare names, Merck has been weak in the third quarter, leading to rather modest expectations going into results. With 54% of sales outside the US, the strong dollar clearly weighed on numbers but sales still held up OK. The new cancer drug, and potential blockbuster, Keytruda now captures 70% of the US melanoma market and is gradually receiving approval to target lung cancer as well. Hillary Clinton's pharma-price-gouging tweet in September ripped through healthcare stocks and shaved off at least USD 130bn in market cap, showing that political rhetoric leading up to the 2016 US presidential election may cause the sector to wobble. Such short-term noise may present excellent opportunities for long-term investors who see through the noise to opportunistically add exposure to high-quality franchises at discount valuations.

**Samsung  
Electronics**  
**(7.1%)**

## **Buyback program announced**

*Summary:* A big early Christmas gift from Samsung to SKAGEN's unit holders. In connection with better than expected third quarter numbers, Samsung Electronics announced a shareholder return policy. It intends to distribute 30-50% of free cash flow through dividends and share buybacks for 2015-2017 with a priority to dividends with the balance to buybacks. On top of this sustainable distribution plan comes an immediate buyback program of KRW 11.3tr (USD 10bn) of shares outstanding. Preference shares acquired to be cancelled as opposed to previous buybacks which were added to treasury shares. The discount on the preference shares narrowed from 21.9% to 18.6% on this news.

*Investment case implications:* Very positive. While announcement of a sustainable shareholder remuneration plan was well flagged, the magnitude was far above market expectations. Maybe the most important takeaway from this announcement is an implicit message that the family does not need to increase its control in Samsung Electronics. This signal should reduce the perceived governance risk and allow for a revaluation of the shares towards our fair value.

# The 10 largest companies in SKAGEN Global

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Samsung Electronics is one of the world's largest producers of consumer electronics. The company is global #1 in mobile phones and smartphones, the world's largest in TV and a global #1 in memory chips. Samsung also produces domestic appliances, cameras, printers, PCs and air conditioners.

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Citi is a US financial conglomerate with operations in more than 100 countries worldwide. The bank was bailed out by the US government during the credit crisis and subsequently raised USD 50bn of new capital. Consists of two units: Citi Holdings which is a vehicle for assets that are to be run down and sold and Citi Corp which is the core of the going concern business. In Citicorp 60% of revenues are derived from outside the US - mainly from emerging markets.

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AIG is an international insurance company serving commercial, institutional and individual customers. The company provides property-casualty insurance, life insurance and retirement services. AIG was at the very centre of the financial crisis as the central bank for mortgage insurance – it was bailed out in a USD 180bn bail out. The company has two core insurance holdings that it intends to keep: Sun America and Chartis.

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Roche is a leading pharmaceuticals and diagnostics company based in Switzerland. Half of group sales and 2/3 of EBIT are derived from the company's Big 3 oncology franchises: HER2 (breast cancer), Avastin (colorectal cancer), and MabThera/Rituxan/Gazyva (blood cancer), each about USD 7bn of revenue. These businesses all come from Genentech, in which Roche has been a majority owner since 1990, and bought the last 46% in 2009.

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Founded in 1892 by Thomas Edison et al., General Electric (GE) operates two divisions (GE Industrial and GE Capital) contributing approximately the same portion of group earnings. GE is the world's 10<sup>th</sup> largest publicly-traded company and boasts the 6<sup>th</sup> most valuable brand. The industrial segment is a play on global infrastructure with a high-margin service business and a large installed base producing a wide variety of capital goods ranging from aircraft engines and power turbines to medical imaging equipment and state-of-the-art locomotives.

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## The 10 largest companies in SKAGEN Global (cont.)



Founded in 1891, Merck & Co is a US large-cap pharma company (and #7 worldwide by revenue) with a broad pharma portfolio and a solid pipeline (R&D 16-17% of sales). HQ in New Jersey and 70,000 employees. Sales by division (2014, USD 42bn): Diabetes (14%), Infectious Diseases (18%), Vaccines (13%), Animal Health (8%), Oncology (2%), Other (45%). Consensus expects legacy drugs sales to shrink by single-digit % annually.



Nordea holds pole position in the Nordics with 11.2m retail customers and 625,000 corporate clients. Nordea is the largest Nordic asset manager/wealth manager with EUR 224bn in AuM (EUR 138bn in managed funds). It is the most diversified among its Nordic peers. Total loans are EUR 346bn with the following split: Finland 27%, Sweden 26%, Denmark 24%, Norway 18%, and Baltics/Poland/Russia 5%.



Founded in 1950 as a plastics manufacturer by its current main shareholder Li Ka Shing, CK Hutchison Holdings is now a multinational conglomerate. The company holds the non-property businesses of the former Cheung Kong and Hutchison group. The group owns assets in (% of 1H 2015 total EBITDA): Infrastructure (37%), Telecom (20%), Retail (15%), Ports 13%, and Energy (11%).



State Bank of India is the largest bank in India with a 22% market share. It has an unrivalled pan-India branch network and a very strong deposit franchise. The bank also has a sizeable overseas presence (15% of loan book). Aside from its core banking operation, the company is also involved in life insurance, asset management, credit cards, and capital markets.



Google is the world leader in internet search through Google.com. The core business model of Google is built around its ability to generate advertising revenues from its own websites as well as partner websites. Aside from Google Search, the company owns a number of world-leading online properties (YouTube, Gmail, Google maps), browser (Google Chrome), operating systems for PC (Chrome), Mobile (Android) and has venture-like efforts in Music, Mobile Payment, TV, Healthcare, Fibre and Driverless cars. Most of the Google businesses are not yet properly monetised.

# Dollar General (DG US) USD 65

Mean reversion  
0%

Special situation  
25%

LT value creator:  
75%

## Key Figures

Market cap	USD 19.2 bn
Net debt	USD 2.6 bn
ND/EBITDA	1.2x
No. of shares o/s	295 mn
P/E 2016	14.3x
EV/EBITDA 2015	9.5x
EV/Sales 2016	1.1x
P/B 2016	3.5x
Dividend yield 2015	1.4%
<b>Owners</b>	
Blackrock	10.1%
Vanguard	6.8%
GIC Private Limited	5.2%

## History, business model and source of investment case

- Dollar General (DG) is the largest US dollar store retailer with an estimated 28% market share and 2015e revenue of USD 20bn at c. 10% operating margin. DG has more than 12,000 stores in 43 states. Most customers live within 3 to 5 miles, or a 10 minutes drive, of the stores. DG has 12 distribution centres and employs 100 000 people.
- Items typically cost in the range of USD 1-5 apiece. A typical store features a low cost, no frills building with limited maintenance capital, low opex, and a focused merchandise offering within a broad range of categories, allowing DG to deliver low retail prices while generating strong cash flow and high returns (20% ROE, mid-teens ROIC).
- Leased property makes up 95% of the stores (only 5% owned).
- DG has four main categories (% of Sales): i) 76% Consumables; ii) 13% Seasonal; iii) 6% Home Products; and iv) 5% Apparel. Consumables are fast turning and drives traffic, but product margins are the lowest in this category. Seasonal and Home products has the highest margin in the product mix.
- Case identified through SKAGEN Global proprietary due diligence.
- Our ESG research shows that DG complies with SKAGEN's ethical guidelines, though we recognise that there is improvement potential as far as workforce health & safety is concerned.

## Investment rationale

- First, DG continues to open up new stores and will grow footage by 6-7% annually for many years to come. Management thinks it is possible to add 13,000 new stores with 750 and 900 openings planned for 2015 and 2016, respectively. The market fails to fully appreciate the long-term value created by the combination of solid growth at high incremental return on invested capital for new stores (2-yr payback time, rapid productivity ramp-up from 85%).
- Second, we predict that margins are more resilient than consensus expects. Self-help initiatives including lower shrink (historically among the highest in the industry) from 3.5% to 2% over the next few years, higher private label (from 24% today to high-20%<sup>s</sup>) and direct sourcing opportunities provide upside potential and mitigate downside risk.
- Third, capital return is very much on management's mind and seems undervalued by the investor community. We think a new share buyback program will likely be initiated early in 2016 and should be in the range of USD 1-1.5bn, reducing the share count by 5% p.a. Additionally, the dividend was reinstated in 2015 and we see it gradually growing at a nice clip (well supported by cash flow) going forward. The net effect of sound capital return policies will help the re-rating story.

## Triggers

- Extended buyback program and dividend growth policy (short-term)
- Successful execution of new store roll-out boosting earnings growth and cash flow estimates (medium-term)
- Continuous tailwind from industry consolidation, low-income segment job growth and older population (long-term)

## Risks

- Stronger competitive landscape where irrational players instigate a price war in the low-price segment
- US consumers trading up as the economy recovers

## Price target

We expect EPS CAGR of 12-15% over the next 3 years leading to EPS of USD 5.7 by 2018. We argue DG should trade at 16x P/E (earnings growth, strong cash flow, dividend support), taking our fair value target price to USD 94/share.

**DOLLAR GENERAL**



## 3U acid test

### Unpopular

- The entire US retail space has experienced massive headwinds over the past few quarters, leading to significant share price pullbacks across the board.
- The industry expects same store sales to face continued pressure as highlighted by recent problems at Walmart.
- Sell/Hold 26%.

### Under-researched

- Stock well covered by 31 analysts, but their focus seems to be on the short term prospects. We take a longer term view and do not see any reason why DG should not grow their store base as they have forecast, especially when the return on ROIC is so favourable.
- We think the magnitude of internal measures such as lower shrink, more private label products and improved sourcing initiatives remains misunderstood as these provide upside risk while helping to mitigate same store sales pressure.

### Under-valued

- Growing top-line by 8-9% and EPS by 12-15% annually, supported by share buybacks, suggests an earnings power in the range of USD 5.5-6.0/share in 3 years time with DG then trading at 11x P/E. We think the stock should be trading at a 16x P/E multiple by that time, giving us a target price of USD 94, including dividends. The stock currently trades at USD 65/share, so we see an upside potential north of 40%.

# For more information please visit:

Our latest [Market report](#)  
Information on [SKAGEN Global A](#) on our web pages

Unless otherwise stated, performance data relates to class A units and is net of fees.

Historical returns are no guarantee for future returns. Future returns will depend, inter alia, on market developments, the fund manager's skill, the fund's risk profile and subscription and management fees. The return may become negative as a result of negative price developments.

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